



SELLERS TIMELINE

- **SELLER SIGNS LISTING AGREEMENT**
- **SELLER PREPARES HOME FOR SHOWING USING AGENT RECOMMENDATIONS**
- **AGENT SCHEDULES PROFESSIONAL PHOTOGRAPHER**
- **AGENT TAKES MEASUREMENTS OF ROOMS**
- **AGENT PLACES A LOCKBOX ACCESSIBLE FOR SHOWINGS**
- **AGENT MARKETS LISTING VIA MLS, INTERNET, MAILINGS & NETWORKING**
- **AGENT SCHEDULES AN OPEN HOUSE IF REQUESTED**
- **A POTENTIAL BUYER MAKES AN OFFER**
- **AGENT PRESENTS OFFER TO SELLER**
- **SELLER DECIDES WHETHER OR NOT TO ACCEPT, REJECT OR MAKE A COUNTER OFFER**
- **TITLE COMPANY RECEIVES INITIAL DEPOSIT AND CLOSING IS SCHEDULED**
- **APPRAISAL TO BE COMPLETED WITHIN 5 DAYS OF CONTRACT TO ENSURE THE VALUE OF THE PROPERTY IS AT OR ABOVE PURCHASE PRICE**
- **BUYER HAS 15 DAYS TO OBTAIN FINANCING, HOMEOWNERS INSURANCE AND CONDUCT HOME INSPECTIONS BY A CERTIFIED INSPECTOR.**
- **AGENT NEGOTIATES ANY FINDINGS FROM INSPECTIONS, IF NEEDED. MOST COMMON ARE: HOME INSPECTION, RADON, AND WDO (WOOD DESTROYING ORGANISM).**
- **GO TO CLOSING!**